

**TOWN OF PINETOP-LAKESIDE**

**RESOLUTION NO. 23-1680**

**A RESOLUTION OF THE MAYOR AND TOWN COUNCIL OF THE TOWN OF PINETOP-LAKESIDE, ARIZONA, APPROVING THE PURCHASE OF A Cat® 2023 NEW 415IL SKIP LOADER WITH CAB THROUGH THE ONMIA ® NATIONAL IPA CONTRACT #212816 IN AN AMOUNT NOT TO EXCEED \$178,000; AND AUTHORIZE THE TOWN MANAGER TO EXECUTE ALL DOCUMENTS NECESSARY TO COMPLETE THIS TRANSACTION.**

**WHEREAS**, the Town of Pinetop-Lakeside (Town) approved an amount of \$35,600 in the FY 2023/24 budget and the Town's Capital Improvement Plan (CIP) cites the purchase of an Cat® 2023 New 415IL Skip Loader with Cab; and

**WHEREAS**, the Town staff has reviewed the equipment's specifications and price for conformity standards, and price (Exhibits A), and

**WHEREAS**, the Town staff deems it prudent and cost-effective to utilize Caterpillar's National IPA negotiated contract to purchase this equipment (Exhibit B); and

**WHEREAS**, the Town is in agreement with the terms and conditions set forth in the Finance Proposal and Payment Schedule (Exhibit C).

**NOW, THEREFORE, BE IT RESOLVED**, that the Mayor and Town Council of the Town of Pinetop-Lakeside, Arizona approve the purchase of a Cat® 2023 New 415IL Skip Loader with Cab through a National IPA Contract #212816 in an amount not to exceed \$178,000 to be paid with annual payments commencing in FY2023/24 for which funds have been appropriated for the current fiscal year and that are thereafter subject to annual appropriation; and authorize the Town Manager to execute all documents necessary to complete this transaction.

**PASSED AND ADOPTED** by a majority vote of the Mayor and Town Council of the Town of Pinetop-Lakeside in an open meeting on this 20<sup>th</sup> day of July 2023.

**TOWN OF PINETOP-LAKESIDE**



*Stephanie Irwin*  
Stephanie Irwin, Mayor

**ATTEST:**

**APPROVED AS TO FORM:**

*Kristi Salskov, CMC*  
Kristi Salskov, CMC  
Town Clerk

*William Sims*  
William J. Sims, III  
Town Attorney

## **EXHIBIT A**

**Equipment specifications and price for conformity standards**



MATT PATTERSON  
TOWN OF PINETOP LAKESIDE-SHO  
325 W WHITE MOUNTAIN BLVD  
LAKESIDE, AZ 85929

7/10/2023

Dear MATT, On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

**2023 New Caterpillar 415IL SKIP LOADER WITH CAB  
(OMNIA PURCHASING CONTRACT #212816)**

**Standard Equipment**

**BOOMS, STICKS, AND LINKAGES**

**LOADER**

- Single Tilt Loader
- Lift cylinder brace
- Self-leveling loader with single lever control
- Return-to-dig (automatic bucket positioner)
- Transmission neutralizer switch
- Bucket level indicator

**POWERTRAIN**

- Cat C3.6, 55kw EPA Tier 4 Final Certified Engine
- EU Stage 5 Certified Engine with aftertreatment
- Net Power @ Rated (2200RPM) is 69HP (51kW)
- Gross Power @ Rated (2200RPM) is 74HP (55kW)
- Water separator
- Thermal starting aid system
- Dry type axial seal air cleaner with Integral precleaner
- Automatic dust ejection system
- Filter condition indicator
- Hydraulically boosted multi-plate wet disk brake with
- Dual pedals & Interlock
- Differential lock
- Drive-line parking brake
- Torque converter
- Four Wheel Drive
- Transmission-four speed manual shift
- Neutral safety switch
- Spin-on filters for Fuel
- Engine oil
- Transmission oil
- Outboard Planetary Rear Axles
- Diesel Particulate Filter
- Hydrostatic power steering

**pump**

- 6 micron hydraulic filter
- Caterpillar XT-3 hose
- Hydraulic oil cooler
- Flow-Sharing Hydraulic Valves
- Hydraulic suction strainer

**ELECTRICAL**

- 12 volt electrical start
- 150 ampere alternator
- Horn, front and rear
- Backup alarm
- Hazard flashers/turn signals
- Halogen head lights (2)
- Halogen rear flood lights (2)
- Stop and tail lights
- Audible system fault alarm
- Key start/stop system
- 850 CCA maintenance free battery
- Battery disconnect switch
- External Power Receptacle (12v)

**OPERATOR ENVIRONMENT**

- Interior rearview mirror
- Rear fenders
- ROPS canopy
- Foot throttle
- Mechanical suspension seat
- Coat Strap
- Lockable storage area

**FLUIDS**

- Antifreeze - Extended Life Coolant -20F (-30C)

**OTHER STANDARD EQUIPMENT**

- Standard Storage Box
- Transport tie-down points
- Ground line fill fuel tank with 42.3 gal (160L) capacity
- Rubber impact strips on radiator guard

HYDRAULICS

- Load sensing, variable flow system  
with 35 gpm (132 L/min) axial piston

**Configured as Follows**

- HYDRAULICS, MP, 3FCN/5BNK
- WORKLIGHTS (8) HALOGEN LAMPS
- PRODUCT LINK, CELLULAR, PLE643
- COUNTERWEIGHT, 1015 LBS
- INSTRUCTIONS, ANSI
- RIDE CONTROL
- STANDARD RADIO (12V)
- DISPLAY, SECURITY, ENABLED
- FENDERS, FRONT 4WD
- MIRRORS, EXTERNAL, BOTH SIDES
- BOX, BLADE/SCARIFIER
- BUCKET-GP, 1.25 YD3
- CARRIAGE, FORKS, 54" TINES

- Safety Manual
- Operations and Maintenance Manual
- Lockable hood
- Tire Valve Stem Protection

- CAB, STANDARD, A/C
- SEAT BELT, 3" SUSPENSION
- TIRES, 12.5 80/16.9-24, GY
- CUTTING EDGE, TWO PIECE
- SERIALIZED TECHNICAL MEDIA KIT
- BEACON, MAGNETIC MOUNT
- FAN, STANDARD CAB
- COLD WEATHER PACKAGE, 120V
- COUNTERWEIGHT, 198 LBS, REAR
- KIT, DUAL TILT CYLINDER
- KIT, LOADER COUPLER
- OPERATOR TRAINING, NO CHARGE
- SNOW PLOW, 12'

**Warranty**

5 YEAR / 5000 HOUR PT HYD TECH (WITH 12-MONTHS TRAVEL COVERAGE)

Powertrain+Hydraulic ESC Coverage includes Powertrain components (see below), as well as specified hydraulic system parts and components. Hydraulic components are associated with steering and implement control. COVERED Hydraulic/steering hoses & lines Hydraulic quick-couplers & swivels Hydraulic tanks/oil filter base Hydraulic pumps & motors Hydraulic valves & controls Hydraulic cylinders EXCLUDED Winch pumps & valves Hydraulic brake system parts Hydraulic actuated worktools & attachments

**Pricing Summary (DELIVERED SHOW LOW)**

<b>Sale Price:</b>	\$146,250.00
<b>Sales Tax:</b>	\$12,328.88
<b>Net Total:</b>	<b>\$158,578.88</b>

If you have any questions regarding this information please call me at 928-205-8747. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Greg Smith

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. By purchasing goods or services from Empire, you agree to Empire's Terms ([www.empire-cat.com/salesserviceterms](http://www.empire-cat.com/salesserviceterms)), which are incorporated into this quote. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.

**EXHIBIT B**

**Caterpillar's National IPA negotiated contract to purchase equipment**

# OMNIA<sup>®</sup>

PARTNERS



## HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES Executive Summary

**Lead Agency:** City of Tucson, AZ

**Solicitation:** RFP #212816

**RFP Issued:** August 10, 2021

**Pre-Proposal Date:** August 17, 2021

**Response Due Date:** September 24, 2021

**Proposals Received:** #2

**Awarded to:** Caterpillar, Inc. – Contract #212816-01

The City of Tucson, AZ Department of Procurement issued RFP #212816 on August 10, 2021, to establish a national cooperative contract for Heavy Equipment, Parts, Accessories, Supplies and Related Services.

The solicitation included cooperative purchasing language in Sections A. Introduction, A.1. Summary:

### **NATIONAL CONTRACT:**

*The City of Tucson (herein referred to as the City) is requesting proposals from qualified and experienced firms to provide HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES. The City requires a contractor who provides a diverse and extensive supply of equipment for purchase and/or rental to various locations in the Tucson metropolitan area and Participating Public Agencies, as well as representative(s) to provide product and service consultations, demonstrations, and training.*

*Heavy equipment will include, but not be limited to, the following equipment categories: Landfill, Construction, and Material Handling. The City has approximately 150 pieces of heavy equipment that falls under the heavy equipment category. The Contractor will have a sophisticated infrastructure including strategically located nationwide distribution centers and employ professional sales representatives to provide effective, timely service to the City of Tucson and to Participating Public Agencies.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA

- Helena Independent Record, MT
- Kennebec ME Journal
- The Herald-News, IL
- Las Vegas Sun, NV

On September 24, 2021 proposals were received from the following offerors:

- CTOS Rentals LLC
- Caterpillar, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with the top ranked firm, Caterpillar, Inc.

City of Tucson, OMNIA Partners and Caterpillar, Inc. successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of October 3, 2022.

Contract includes:

- New and used heavy equipment
- Parts, accessories, supplies and related services
- Warranties, maintenance, and repair services
- Leasing, financing, trade-in options

Term:

Initial one (1) year agreement effective October 3, 2022 through October 2, 2023 with the option to renew for four (4) additional one-year periods through October 2, 2027.

Pricing/Discount: Minimum discount off list price.

OMNIA Partners Web Landing Page: [Caterpillar Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)

**EXHIBIT C**

**Finance Proposal and Payment Schedule**

**Caterpillar Financial Services Corporation**

**Finance Proposal**

**CUSTOMER**

Name: TOWN OF PINETOP - LAKESIDE

Address 325 W. WHITE MTN BLVD

City LAKESIDE

State AZ

Good if:

Acknowledged by Aug-10-2023

Funded by Aug-10-2023

**DEALER**

EMPIRE SOUTHWEST, LLC

Sales person Smith H160, Gregory

Dealer contact \_\_\_\_\_

Telephone \_\_\_\_\_

Quote number 4559111

Fax Number \_\_\_\_\_

Quote Date 11-Jul-23

Quote Time 09:15:12 AM

**FINANCE PROPOSAL**

This is Caterpillar Financial Services Corporation's confirmation of the following finance proposal. This is a proposal only and is subject to credit approval, execution of documentation, and execution and approval of the application survey.

Finance Type Governmental Lease

Quoted By Diane Brown Smith

Number of Payments 6 Annual

Report Created By Diane Brown Smith

Payments in Advance

	<u>Model</u>	<u>Ann. Hours</u>	<u>Qty</u>	<u>Sale Price</u>	<u>Amount Financed</u>	<u>Payment</u>	<u>Balloon</u>	<u>Fixed Rate</u>
New	415-07IL	500	1	146,250.00	146,750.00	See Amort. Schedule	1.00	5.9900%

Special Conditions:  
415-07IL

Serial Number - , Model Year - 2023, Standard Environment;  
Major Attachments-Air Conditioning, Cab, Ride Control, Tires; Blades/Buckets/Rippers-Forks, Multi Purpose Bucket, General Purpose Bucket, Manual Configuration and Work Tools: Snow Plow, 12' Box, Blade/Scarifier Cold Weather Package Counterweight, 1015 LBS

Payment Structure – Asset  
5 Annual payment(s) 32,859.96  
1 Stub payment(s) 1.00

	<u>Model</u>	<u>Insurance</u>	<u>Payment w/Insurance</u>
New	415-07IL	1,679.59	Amort. Sch.

The estimate for insurance is provided through Caterpillar Insurance Company (Provided by Westchester Insurance Company in Rhode Island) and is not an offer to contract for insurance.

**CONDITIONS**

- Insurance:** The customer must provide evidence of physical damage and liability insurance in an amount and from an insurance carrier satisfactory to CFSC. CFSC must be named on the policies, as loss payee and additional insured, as applicable, and a certificate of insurance, in form and substance acceptable to CFSC, must be provided to CFSC.
- Taxes:** All taxes are the responsibility of the customer and may or may not be included in the above payment amount.
- Equipment:** The equipment cannot be delivered until all documents are executed by CFSC. All equipment must reside in the United States at all times.
- Approval:** This proposal is subject to, among other things, final pricing, credit approval and document approval by CFSC.

The terms and conditions outlined herein are not all-inclusive and are based upon information provided to date. This proposal may be withdrawn or modified by Lessor at anytime. This proposal does not represent an offer or commitment by CFSC to enter into a transaction or to provide financing and does not create any obligation for CFSC. A commitment to enter into the transaction described herein may only be extended by CFSC after this transaction has been approved by all appropriate credit and other authorities within CFSC.

Caterpillar Financial Services Corporation  
2120 West End Avenue, Nashville, TN 37203  
(615)-341-1000

We appreciate the opportunity to provide you a proposal for this transaction.

Proposed by:

Acknowledged by:

\_\_\_\_\_  
Caterpillar Financial Services Corporation

\_\_\_\_\_  
TOWN OF PINETOP - LAKESIDE                      Date

**EXHIBIT 2  
Concluding Payment Schedule to  
Government Agreement**

Quote Number.....4559111

Dated \_\_\_\_\_, 20\_\_

between  
**Caterpillar Financial Services Corporation  
and  
TOWN OF PINETOP - LAKESIDE**

**Description of Unit: 415-07IL Industrial Loader:**

<b>Number of Payments Made</b>	<b>Beginning Balance</b>	<b>Payment Amount</b>	<b>Balloon</b>	<b>Interest</b>	<b>Interest Rate</b>	<b>Concluding Payment (*)</b>
1	146,750.00	32,859.96	0.00	0.00	5.99	113,890.04
<b>total</b>		32,859.96	0.00	0.00		
2	113,890.04	32,859.96	0.00	6,822.02	5.99	87,852.10
<b>total</b>		32,859.96	0.00	6,822.02		
3	87,852.10	32,859.96	0.00	5,262.34	5.99	60,254.48
<b>total</b>		32,859.96	0.00	5,262.34		
4	60,254.48	32,859.96	0.00	3,609.25	5.99	31,003.77
<b>total</b>		32,859.96	0.00	3,609.25		
5	31,003.77	32,859.96	0.00	1,857.13	5.99	0.94
<b>total</b>		32,859.96	1.00	1,857.13		
6	0.94	0.00	1.00	0.06	5.99	0.00
<b>total</b>		0.00	1.00	0.06		
<b>total</b>		164,299.80	1.00	17,550.80		

(\*)Does not include any rent payment or other amount then due.

Initialed: \_\_\_\_\_  
(Lessee)