

TOWN OF PINETOP-LAKESIDE

RESOLUTION NO. 24-1714

A RESOLUTION OF THE MAYOR AND TOWN COUNCIL OF THE TOWN OF PINETOP-LAKESIDE, ARIZONA, APPROVING THE PURCHASE OF A WEILER P385C COMMERCIAL PAVER THROUGH THE ONMIA ® NATIONAL IPA CONTRACT #212816 IN AN AMOUNT NOT TO EXCEED \$345,315.19; AND AUTHORIZE THE TOWN MANAGER TO EXECUTE ALL DOCUMENTS NECESSARY TO COMPLETE THIS TRANSACTION.

WHEREAS, the Town Council of the Town of Pinetop-Lakeside (Town) approved and adopted the 2024-2025 Tentative Budget on June 27, 2024; and

WHEREAS, the adopted Tentative Budget included a line item for the purchase of a Weiler P385C commercial paver for the amount of \$344,816 and this item is included in the Town's Capital Improvement Plan (CIP); and

WHEREAS, the Town staff has reviewed the equipment's specifications and price for conformity standards, and price (Exhibits A), and

WHEREAS, the Town staff deems it prudent and cost-effective to utilize Caterpillar's National IPA negotiated contract to purchase this equipment (Exhibit B); and

WHEREAS, the Town is in agreement with the terms and conditions set forth in the Finance Proposal and Payment Schedule (Exhibit C).

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and Town Council of the Town of Pinetop-Lakeside, Arizona approve the purchase of a Weiler P385C Commercial Paver through a National IPA Contract #212816-01 in an amount not to exceed \$345,315.19 to be paid with annual payments commencing in FY2024/25 for which funds have been appropriated for the current fiscal year that are thereafter subject to annual appropriation; and authorize the Town Manager to execute all documents necessary to complete this transaction.

PASSED AND ADOPTED by a majority vote of the Mayor and Town Council of the Town of Pinetop-Lakeside in an open meeting on this 18th day of July 2024.



ATTEST:



Kristi Salskov, CMC
Town Clerk

TOWN OF PINETOP-LAKESIDE



Stephanie Irwin, Mayor

APPROVED AS TO FORM:



William J. Sims III
Town Attorney

EXHIBIT A

2024 Weiler P385C – Specifications and Quote



Town of Pinetop Lakeside
958 S Woodland Rd
Lakeside, AZ 85929



*Not Actual Quoted Machine

WEILER P385C COMMERCIAL PAVER STANDARD EQUIPMENT

- ▶ **Powertrain**
 - CAT C3.6 Tier 4 120 hp Engine
 - 3-Speed Hydrostatic Drive 350 fpm Transport Speed
 - Automatic Track Tensioning
 - 90" Track Length with 68" of Ground Contact
 - 14" Performance, Poly Track Pads
 - 6 Track Rollers per Side
 - 140mm Track Chain Pitch
 - Hydraulically Driven 12 kW Generator
- ▶ **Operating Environment**
 - Dual Operating Stations
 - 3 Operating Positions – High, Mid and Screed
 - Push Button Keypads
 - LCD Display Provides Conditions and Diagnostics
 - Pause Mode Enables Return to Same Settings
 - Steering Wheel (optional propel levers)
 - Screed Mounted Control Panels (optional)
 - LED Strobe and Work Lights
- ▶ **Material Delivery**
 - 9-Ton Hopper
 - Replaceable Floor Plates
 - Heavy-Duty Chains and Flight Bars
 - Narrow Chain Guards
 - 12" Ni-Hard Augers
 - Adjustable Push Roller
 - Variable Speed and Reversible Augers and Conveyors
 - Cut-Off Doors
 - Hydraulic Tow Points
- ▶ **Screed**
 - 8' to 15'8" Standard Paving Width
 - 4 Element Electric Heated Screed with Thermostatic Control
 - 3/8" Thick Screed Plates
 - Grade and Slope Controls
 - Sonic Feed Sensors
 - Manual Crown Adjustment (+/- 3%)
 - Folding Rear Walkway
 - Spring Loaded End Gates with Heated Shoes
- ▶ **Service and Maintenance**
 - 8 Gallon Spray Down System with 3 Hoses/Nozzles
 - Braided Electrical Harnesses and Sealed Connections
 - 12V Electrical System with Automotive-Type Fuses
 - Remote Grease Fittings
 - 5 Engine Access Door
 - Lockable Vandal Covers and Engine Access Doors

EMPIRE CONFIGURATION

- ▶ 816 Screed Group
- ▶ Screed Mounted Control Panel Group
- ▶ Single Umbrella Group
- ▶ Hydraulic Power Crown Group
- ▶ Additional Operator's Seat Group
- ▶ Hand Held Remote Group
- ▶ Second Steering Indicator Group

PRICING SUMMARY

List Price	\$284,265.00
OMNIA #212816-01 Discount 10.0%	\$28,426.50
Contract Sale Price	\$255,838.50
Freight	\$6,098.00
Delivery	\$1,463.00
Standard Prep / PDI	\$2,410.00
Extended Warranty	\$10,658.00
Sale Price Subtotal	\$276,467.50
Sales Tax 8.3%	\$22,319.24
Total Sale Price	\$298,786.74

We appreciate the opportunity to quote you this machine. Thank you for your consideration, and we look forward to your valued business.

Chris Campbell
Account Manager
Empire Machinery
480-698-8932
Chris.Campbell@empire-cat.com
3/04/2024

This quote is good for 30 days on units in transit from the manufacturing (MFG) factory or in Empire stock only and prices are subject to change. Availability subject to prior sale. Price adjustments will be applied based on manufactures price or incentives increases/decreases that occur between this quote and the final price upon MFG confirmation of ship date. Tire brand cannot be guaranteed. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change. All finance options are subject to credit approval. By purchasing goods or services from Empire, you agree to Empire's Terms (www.empire-cat.com/salesserviceterms), which are incorporated into this quote.

ADDITIONAL OPTIONS- NOT INCLUDED

MOBA-MATIC II Dual Grade and Slope Group	\$22,112.00 + Sales Tax
TOPCON P-32 Dual Grade w/ Slope Group	\$21,311.00 + Sales Tax

EQUIPMENT EXTENDED WARRANTY

| INCLUDED |

WEILER EQUIPMENT PROTECTION PLAN

Extended Warranty Coverage (Included)

3 Years or 3,000 Hour Powertrain + Hyd +Elec (Paver Only)
3 Years or 3,000 Hour CAT Engine Platinum Plus + DPF + SCR

Standard Warranty

- ▶ Protect your investment
- ▶ Reduce machine downtime
- ▶ Reduce unexpected repair cost exposure

Options (Not Included)

<u>Warranty Coverage</u>	<u>Add to Price</u>
48 Month or 4000 Hour Powertrain + Hyd + Elec	\$1,903
60 Month or 5000 Hour Powertrain + Hyd +Elec	\$6,890

*Extended warranty coverage price will be added to sale price and payment if electing coverage that is not included. Tax is not included in payments or terms.

EMPIRE ADDITIONAL SOLUTIONS
SOLUTION AND SERVICE CAPABILITIES

| ADVANTAGE |



Empire Solutions – (480) 633-4000

- ▶ Used Equipment Sales
- ▶ Consignment Sales Services
- ▶ Rental Equipment
- ▶ SITECH – Machine Control & Guidance
- ▶ Truck and Trailer Sales
- ▶ Transport Services
- ▶ Power Systems
- ▶ Solar Solutions/EV Charging Stations
- ▶ Agriculture Solutions

EMPIRE BRANDS
ONE STOP SHOP SOLUTION

| ADVANTAGE |



EXHIBIT B

Executive Summary - City of Tucson's Contract No. 212816-01



HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES
Executive Summary

Lead Agency: City of Tucson, AZ

Solicitation: RFP #212816

RFP Issued: August 10, 2021

Pre-Proposal Date: August 17, 2021

Response Due Date: September 24, 2021

Proposals Received: #2

Awarded to: Caterpillar, Inc. – Contract #212816-01

The City of Tucson, AZ Department of Procurement issued RFP #212816 on August 10, 2021, to establish a national cooperative contract for Heavy Equipment, Parts, Accessories, Supplies and Related Services.

The solicitation included cooperative purchasing language in Sections A. Introduction, A.1. Summary:

NATIONAL CONTRACT:

The City of Tucson (herein referred to as the City) is requesting proposals from qualified and experienced firms to provide HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES. The City requires a contractor who provides a diverse and extensive supply of equipment for purchase and/or rental to various locations in the Tucson metropolitan area and Participating Public Agencies, as well as representative(s) to provide product and service consultations, demonstrations, and training.

Heavy equipment will include, but not be limited to, the following equipment categories: Landfill, Construction, and Material Handling. The City has approximately 150 pieces of heavy equipment that falls under the heavy equipment category. The Contractor will have a sophisticated infrastructure including strategically located nationwide distribution centers and employ professional sales representatives to provide effective, timely service to the City of Tucson and to Participating Public Agencies.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA

- Helena Independent Record, MT
- Kennebec ME Journal
- The Herald-News, IL
- Las Vegas Sun, NV

On September 24, 2021 proposals were received from the following offerors:

- CTOS Rentals LLC
- Caterpillar, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with the top ranked firm, Caterpillar, Inc.

City of Tucson, OMNIA Partners and Caterpillar, Inc. successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of October 3, 2022.

Contract includes:

- New and used heavy equipment
- Parts, accessories, supplies and related services
- Warranties, maintenance, and repair services
- Leasing, financing, trade-in options

Term:

Initial one (1) year agreement effective October 3, 2022 through October 2, 2023 with the option to renew for four (4) additional one-year periods through October 2, 2027.

Pricing/Discount: Minimum discount off list price.

OMNIA Partners Web Landing Page: [Caterpillar Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)

EXHIBIT C

Finance Proposal and Payment Schedule

**EXHIBIT 2
Concluding Payment Schedule to
Government Agreement**

Quote Number.....4662449

Dated _____, 20__
between
Caterpillar Financial Services Corporation
and

Description of Unit: P385C Asphalt Paver:

Number of Payments Made	Beginning Balance	Payment Amount	Balloon	Interest	Interest Rate	Concluding Payment (*)
1	276,967.50	56,695.19	0.00	0.00	6.99	220,272.31
total		56,695.19	0.00	0.00		
2	220,272.31	56,695.19	0.00	15,397.04	6.99	178,974.16
total		56,695.19	0.00	15,397.04		
3	178,974.16	56,695.19	0.00	12,510.30	6.99	134,789.27
total		56,695.19	0.00	12,510.30		
4	134,789.27	56,695.19	0.00	9,421.78	6.99	87,515.86
total		56,695.19	0.00	9,421.78		
5	87,515.86	56,695.19	0.00	6,117.36	6.99	36,938.03
total		56,695.19	39,520.00	6,117.36		
6	36,938.03	0.00	39,520.00	2,581.97	6.99	0.00
total		0.00	39,520.00	2,581.97		
total		283,475.95	39,520.00	46,028.45		

(*)Does not include any rent payment or other amount then due.

Initialed:  _____
(Lessee)

Caterpillar Financial Services Corporation

Finance Proposal

CUSTOMER

Name: TOWN OF PINETOP LAKESIDE

Address
City
State

Good if:
Acknowledged by Apr-5-2024
Funded by Apr-5-2024

DEALER

EMPIRE SOUTHWEST, LLC H160
Sales person Smith H160, Gregory
Dealer contact
Telephone

Quote number 4662449
Fax Number
Quote Date 06-Mar-24
Quote Time 09:06:37 AM

FINANCE PROPOSAL

This is Caterpillar Financial Services Corporation's confirmation of the following finance proposal. This is a proposal only and is subject to credit approval, execution of documentation, and execution and approval of the application survey.

Finance Type Governmental Lease
Number of Payments 6 Annual
Payments in Advance
Quoted By Diane Brown Smith
Report Created By Diane Brown Smith

Table with columns: Model, Hours, Qty, Sale Price, Amount Financed, Payment, Balloon, Fixed Rate. Row 1: New, P385C, 500, 1, 276,467.50, 276,967.50, See Amort. Schedule, 39,520.00, 6.9900%

Special Conditions:
P385C

Serial Number - , Model Year - 2024, Standard Environment;
Major Attachments-Diesel Screed; Blades/Buckets/Rippers-Push Rollers;
Manual Configuration and Work Tools:

Payment Structure - Asset
5 Annual payment(s) 56,695.19
1 Stub payment(s) 39,520.00

Table with columns: Model, Insurance, Payment w/Insurance. Row 1: New, P385C, 3,175.72, Amort. Sch.

The estimate for insurance is provided through Caterpillar Insurance Company (Provided by Westchester Insurance Company in Rhode Island) and is not an offer to contract for insurance.

CONDITIONS

- Insurance: The customer must provide evidence of physical damage and liability insurance...
Taxes: All taxes are the responsibility of the customer...
Equipment: The equipment cannot be delivered until all documents are executed...
Approval: This proposal is subject to, among other things, final pricing, credit approval and document approval by CFSC.

The terms and conditions outlined herein are not all-inclusive and are based upon information provided to date. This proposal may be withdrawn or modified by Lessor at anytime.

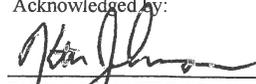
Caterpillar Financial Services Corporation
2120 West End Avenue, Nashville, TN 37203
(615)-341-1000

We appreciate the opportunity to provide you a proposal for this transaction.

Proposed by:

Caterpillar Financial Services Corporation

Acknowledged by:



TOWN OF PINETOP LAKESIDE

Date