

TOWN OF PINETOP-LAKESIDE

RESOLUTION NO. 24-1716

A RESOLUTION OF THE MAYOR AND TOWN COUNCIL OF THE TOWN OF PINETOP-LAKESIDE, ARIZONA, APPROVING THE PURCHASE OF A CATERPILLAR 299D WITH MULCHER HEAD THROUGH THE ONMIA® NATIONAL IPA CONTRACT #212816 IN AN AMOUNT NOT TO EXCEED \$259,558.63; AND AUTHORIZE THE TOWN MANAGER TO EXECUTE ALL DOCUMENTS NECESSARY TO COMPLETE THIS TRANSACTION.

WHEREAS, the Town Council of the Town of Pinetop-Lakeside (Town) approved and adopted the 2024-2025 Tentative Budget on June 27, 2024; and

WHEREAS, the adopted Tentative Budget included a line item for the purchase of a Caterpillar 299D with Mulcher Head for the amount of \$259,558.63 and this item is included in the Town's Capital Improvement Plan (CIP); and

WHEREAS, Town staff has reviewed the equipment's specifications and price for conformity standards, and price (Exhibits A), and

WHEREAS, Town staff deems it prudent and cost-effective to utilize Caterpillar's National IPA negotiated contract to purchase this equipment (Exhibit B); and

WHEREAS, the Town is in agreement with the terms and conditions set forth in the Finance Proposal and Payment Schedule (Exhibit C).

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and Town Council of the Town of Pinetop-Lakeside, Arizona approve the purchase of a Caterpillar 299D with Mulcher Head through a National IPA Contract #212816-01 in an amount not to exceed \$259,558.63 to be paid with annual payments commencing in FY2024/25 for which funds have been appropriated for the current fiscal year that are thereafter subject to annual appropriation; and authorize the Town Manager to execute all documents necessary to complete this transaction.

PASSED AND ADOPTED by a majority vote of the Mayor and Town Council of the Town of Pinetop-Lakeside in an open meeting on this 18th day of July 2024.



ATTEST:


Kristi Salskov, CMC Town Clerk

TOWN OF PINETOP-LAKESIDE


Stephanie Irwin, Mayor

APPROVED AS TO FORM:


William J. Sims, III, Town Attorney

EXHIBIT A

Caterpillar 299D with Mulcher Head – Specifications and Quote



MATT PATTERSON
TOWN OF PINETOP LAKESIDE-ROA
325 W WHITE MOUNTAIN BLVD
LAKESIDE, AZ 85929

6/28/2024

Dear MATT, On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

2023 New Caterpillar 299D3 XE Compact Track Loader with Cab, AC, Bucket, and Mulcher Standard Equipment

POWERTRAIN

Cat C3.8 turbo aftercooled diesel engine
-Gross horsepower per SAE J1349
110 hp (82 kW) @ 2400 RPM
-Electric fuel priming pump
-Air inlet heater starting aid
-Liquid cooled, direct injection
Air cleaner, dual element, radial seal
S-O-S sampling valve, hydraulic oil
Filter, cartridge type, hydraulic
Filters, canister type, fuel
and water separator
Radiator/hydraulic oil
cooler (side-by-side)
Spring applied, hydraulically released,
wet multi disc parking brakes
Hydrostatic transmission

UNDERCARRIAGE

Triple flange idler - front and rear
Suspension - independent torsion axle(4)
Two speed travel with ride control

HYDRAULICS

High flow: 40 gpm (150 lpm) max
High flow Pressure: 4061 psi
28000 kPa max
Continuous flow
Hydraulics, proportional
Worktool harness
CONTROLS:

OPERATOR ENVIRONMENT (continued)

hour meter and tachometer
Storage compartment with netting
Seat, comfort, air suspension, cloth,
heat
-High back heated seat with recline
-Lumbar support
-Fully adjustable seat mounted
controls
Ergonomic contoured armrest
Control interlock system, when operator
leaves seat or armrest raised :
-Hydraulic system disables
-Hydrostatic transmission disables
-Parking brake engages
ROPS, Cab, enclosed (C3), tilt up:
-Air conditioner incl heater/defroster
-Side windows
-Cup holder
FOPS, Level I
Top and rear windows
Deluxe headliner
Floormat
Interior rear view mirror
12V Electric socket
Horn
Hand (dial) & foot throttle, electronic
Dual direction electronic self level -
(raise and lower)
Work tool return to dig
Work tool positioner

HYDRAULICS (continued)

Electro/hydraulic implement control
Electro/hydraulic hydrostatic
Transmission control
Speed Sensor Guarding

STARTERS, BATTERIES, & ALTERNATORS

Extra heavy duty battery w/disconnect

ELECTRICAL

12 Volt electrical system
100 ampere alternator
Ignition key start / stop / aux switch
Lights:
-LED work lights (2 front, 2 rear)
-Gauge backlighting
-Two rear tail lights
-Dome light
Backup alarm
Electrical outlet, beacon

OPERATOR ENVIRONMENT

Operator warning system indicators:
-Air filter restriction
-Alternator output
-Armrest raised / operator out of seat
-Engine coolant temperature
-Engine oil pressure
-Air inlet heater activation
-Hydraulic filter restriction
-Hydraulic oil temperature
-Park brake engages
-Engine emission system
Gauges: DEF level, fuel level,

OPERATOR ENVIRONMENT (continued)

Electronic snubbing (lift)
Advanced LCD display
-Full color 5 inch LCD screen
-Advanced anti-theft security system
with 50 user code capability
-Rear view camera

FRAMES

Lift linkage, vertical path
Chassis, one piece welded
Machine tie down points (6)
Belly pan cleanout
Support, lift arm
Cast rear bumper
Ventilated rear door with integrated
sealing

OTHER STANDARD EQUIPMENT

Engine enclosure - lockable
Extended life antifreeze (-37C, -34F)
Work tool coupler
Hydraulic oil level sight gauge
Radiator coolant level sight gauge
Radiator expansion bottle
Cat ToughGuard TM hose
Heavy duty quick disconnects with
integrated pressure release
Split d-ring to route work tool hoses
along side of left lift arm
Variable speed hydraulic cooling fan
Per SAE J818-2007 and EN 474-3:2006 and
ISO 14397-1:2007

Additional Configuration Included in the Sales Price:

Ref #	Description	Price
5974548	299D3XE COMPACT TRACK LOADER	\$166,087
5889141	CAB PACKAGE, ULTRA	\$2,188
	ULTRA PACKAGE INCLUDES	\$0
5798782	FAN, COOLING, DEMAND, REVERSING	\$0
3456180	STANDARD RADIO(12V), BLUETOOTH	\$0

Additional Configuration Included in the Sales Price (continued):

4951671	LIGHTS, LED	\$0
5123929	RUBBER BELT, 2 SPD, TF IDLERS	\$0
	END OF INCLUDES	\$0
4546079	TRACK,RUBBER,450MM(17.7 IN)BAR	\$964
5709870	LAND MANAGEMENT PKG, (LM2)	\$14,465
3566082	REAR LIGHTS	\$0
5861308	DOOR, CAB, POLYCARBONATE	\$287
5426995	SEAT BELT, 3"	\$191
5738121	PRODUCT LINK, CELLULAR PL641	\$629
5898297	QUICK COUPLER, HYDRAULIC	\$1,331
5631163	CERTIFICATION ARR, P65	\$0
5124284	INSTRUCTIONS, ANSI, USA	\$0
4218926	SERIALIZED TECHNICAL MEDIA KIT	\$0
5637518	MOUNTING, FIRE EXTINGUISHER	\$268
5584898	FIRE SUPPRESSION SYSTEM	\$9,690
4359238	FILM, SELF LEVEL, ANSI	\$0
4223445	FILM, RIDE CONTROL, ANSI	\$0
0P2266	SHIPPING/STORAGE PROTECTION	\$276
3453556	HEATER, ENGINE COOLANT, 120V	\$262
3091325	ROTATING BEACON	\$289
0P0210	PACK, DOMESTIC TRUCK	\$0
0P9003	LANE 3 ORDER	\$0
2968192	BUCKET-GP, 86", BOCE	\$2,338
4752800	MULCHER, HM418, XE/XHP	\$50,377
	CATERPILLAR LIST PRICE	\$249,642

Pricing Summary

	Caterpillar List Price:	\$249,642.00
Less City of Tucson/OMNIA Partners Cooperative Contract #212816 Discount (21%):		<u>(\$52,424.82)</u>
	Sub Total:	\$197,217.18
	Delivery Freight:	\$1,400.00
	New Machine Prep for Sale:	<u>\$900.00</u>
	Sale Price:	\$199,517.18
	Sales Tax (8.43%):	<u>\$16,819.30</u>
	Total Sales Price Including Sales Tax:	\$216,336.48

Warranty: Caterpillar Premier Warranty for 2 years or 2,000 hours, whichever occurs first. Twelve (12) months of travel time and mileage cost for warrantable repairs is included.

Training: On-site operating and safety training provided by CAT certified product specialist to ensure machine is run properly to reduce operating costs, reduce unnecessary machine wear and tear, maximize productivity, and increase safety awareness.

If you have any questions regarding this information please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Greg Smith
Empire Account Manager
(928)205-8747
Greg.Smith@empire-cat.com

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. By purchasing goods or services from Empire, you agree to Empire's Terms (www.empire-cat.com/salesserviceterms), which are incorporated into this quote. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.

If you have any questions regarding this information please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

EXHIBIT B

Executive Summary - City of Tucson's Contract No. 212816-01

OMNIA[®]

PARTNERS



HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES Executive Summary

Lead Agency: City of Tucson, AZ

Solicitation: RFP #212816

RFP Issued: August 10, 2021

Pre-Proposal Date: August 17, 2021

Response Due Date: September 24, 2021

Proposals Received: #2

Awarded to: Caterpillar, Inc. – Contract #212816-01

The City of Tucson, AZ Department of Procurement issued RFP #212816 on August 10, 2021, to establish a national cooperative contract for Heavy Equipment, Parts, Accessories, Supplies and Related Services.

The solicitation included cooperative purchasing language in Sections A. Introduction, A.1. Summary:

NATIONAL CONTRACT:

The City of Tucson (herein referred to as the City) is requesting proposals from qualified and experienced firms to provide HEAVY EQUIPMENT, PARTS, ACCESSORIES, SUPPLIES AND RELATED SERVICES. The City requires a contractor who provides a diverse and extensive supply of equipment for purchase and/or rental to various locations in the Tucson metropolitan area and Participating Public Agencies, as well as representative(s) to provide product and service consultations, demonstrations, and training.

Heavy equipment will include, but not be limited to, the following equipment categories: Landfill, Construction, and Material Handling. The City has approximately 150 pieces of heavy equipment that falls under the heavy equipment category. The Contractor will have a sophisticated infrastructure including strategically located nationwide distribution centers and employ professional sales representatives to provide effective, timely service to the City of Tucson and to Participating Public Agencies.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA

- Helena Independent Record, MT
- Kennebec ME Journal
- The Herald-News, IL
- Las Vegas Sun, NV

On September 24, 2021 proposals were received from the following offerors:

- CTOS Rentals LLC
- Caterpillar, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with the top ranked firm, Caterpillar, Inc.

City of Tucson, OMNIA Partners and Caterpillar, Inc. successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of October 3, 2022.

Contract includes:

- New and used heavy equipment
- Parts, accessories, supplies and related services
- Warranties, maintenance, and repair services
- Leasing, financing, trade-in options

Term:

Initial one (1) year agreement effective October 3, 2022 through October 2, 2023 with the option to renew for four (4) additional one-year periods through October 2, 2027.

Pricing/Discount: Minimum discount off list price.

OMNIA Partners Web Landing Page: [Caterpillar Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)

EXHIBIT C

Finance Proposal and Payment Schedule

Caterpillar Financial Services Corporation

Finance Proposal

CUSTOMER

Name: TOWN OF PINETOP LAKESIDE

Address _____
 City _____
 State _____

Good if: _____
 Acknowledged by _____ Jul-28-2024
 Funded by _____ Jul-28-2024

DEALER

EMPIRE SOUTHWEST, LLC H160
 Sales person Smith H160, Gregory
 Dealer contact _____
 Telephone _____

Quote number 4719019
 Fax Number _____
 Quote Date 28-Jun-24
 Quote Time 12:05:53 PM

FINANCE PROPOSAL

This is Caterpillar Financial Services Corporation's confirmation of the following finance proposal. This is a proposal only and is subject to credit approval, execution of documentation, and execution and approval of the application survey.

Finance Type Governmental Lease Quoted By Diane Brown Smith
 Number of Payments 8 Annual Report Created By Diane Brown Smith
 Payments in Advance

	<u>Model</u>	<u>Ann. Hours</u>	<u>Qty</u>	<u>Sale Price</u>	<u>Amount Financed</u>	<u>Payment</u>	<u>Balloon</u>	<u>Fixed Rate</u>
New	299D3	500	1	149,140.18	149,640.18	See Amort. Schedule	1.00	6.9900%
New	HM418	500	1	50,377.00	50,377.00	See Amort. Schedule	1.00	6.9900%
Total			2	199,517.18	200,017.18	See Amort. Schedule	2.00	6.9900%

Special Conditions:
 299D3

Serial Number - , Model Year - 2024, Standard Environment;
 Major Attachments-Air Conditioning, Cab, Ride Control, Rubber Tracks; Blades/Buckets/Rippers-Land Management, Quick Coupler, Fire Suppression System, General Purpose Bucket;
 Manual Configuration and Work Tools:

HM418

Serial Number - , Model Year - 2024, Standard Environment;
 Major Attachments-; Blades/Buckets/Rippers-;
 Manual Configuration and Work Tools:

Payment Structure – Asset
 7 Annual payment(s) 25,943.01
 1 Stub payment(s) 1.00
 Payment Structure – Asset
 7 Annual payment(s) 8,733.75
 1 Stub payment(s) 1.00

	<u>Model</u>	<u>Insurance</u>	<u>Payment w/Insurance</u>
New	299D3	2,824.02	Amort. Sch.
New	HM418	953.88	Amort. Sch.

The estimate for insurance is provided through Caterpillar Insurance Company (Provided by Westchester Insurance Company in Rhode Island) and is not an offer to contract for insurance.

CONDITIONS

- Insurance:** The customer must provide evidence of physical damage and liability insurance in an amount and from an insurance carrier satisfactory to CFSC. CFSC must be named on the policies, as loss payee and additional insured, as applicable, and a certificate of insurance, in form and substance acceptable to CFSC, must be provided to CFSC.
- Taxes:** All taxes are the responsibility of the customer and may or may not be included in the above payment amount.
- Equipment:** The equipment cannot be delivered until all documents are executed by CFSC. All equipment must reside in the United States at all times.

**EXHIBIT 2
Concluding Payment Schedule to
Government Agreement**

Quote Number.....4719019

Dated _____, 20__
between
**Caterpillar Financial Services Corporation
and
TOWN OF PINETOP LAKESIDE**

Description of Unit: Multiple Assets

Number of Payments Made	Beginning Balance	Payment Amount	Balloon	Interest	Interest Rate	Concluding Payment (*)
1	200,017.18	34,676.76	0.00	0.00	6.99	165,340.42
total		34,676.76	0.00	0.00		
2	165,340.42	34,676.76	0.00	11,557.30	6.99	142,220.96
total		34,676.76	0.00	11,557.30		
3	142,220.96	34,676.76	0.00	9,941.25	6.99	117,485.45
total		34,676.76	0.00	9,941.25		
4	117,485.45	34,676.76	0.00	8,212.24	6.99	91,020.93
total		34,676.76	0.00	8,212.24		
5	91,020.93	34,676.76	0.00	6,362.37	6.99	62,706.54
total		34,676.76	0.00	6,362.37		
6	62,706.54	34,676.76	0.00	4,383.19	6.99	32,412.97
total		34,676.76	0.00	4,383.19		
7	32,412.97	34,676.76	0.00	2,265.67	6.99	1.88
total		34,676.76	2.00	2,265.67		
8	1.88	0.00	2.00	0.13	6.99	0.01
total		0.00	2.00	0.13		
total		242,737.32	2.00	42,722.15		

(*)Does not include any rent payment or other amount then due.

Initialed:  _____
(Lessee)

Caterpillar Financial Services Corporation

Finance Proposal

CUSTOMER

Name: TOWN OF PINETOP LAKESIDE

Address _____
 City _____
 State _____

Good if: _____
 Acknowledged by _____ Jul-28-2024
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- Taxes:** All taxes are the responsibility of the customer and may or may not be included in the above payment amount.
- Equipment:** The equipment cannot be delivered until all documents are executed by CFSC. All equipment must reside in the United States at all times.

Approval: This proposal is subject to, among other things, final pricing, credit approval and document approval by CFSC.

The terms and conditions outlined herein are not all-inclusive and are based upon information provided to date. This proposal may be withdrawn or modified by Lessor at anytime. This proposal does not represent an offer or commitment by CFSC to enter into a transaction or to provide financing and does not create any obligation for CFSC. A commitment to enter into the transaction described herein may only be extended by CFSC after this transaction has been approved by all appropriate credit and other authorities within CFSC.

Caterpillar Financial Services Corporation
2120 West End Avenue, Nashville, TN 37203
(615)-341-1000

We appreciate the opportunity to provide you a proposal for this transaction.

Proposed by:

Caterpillar Financial Services Corporation

Acknowledged by:



TOWN OF HINETOP LAKESIDE

Date